



Atlas Corps

TOP CANDIDATES

# Partnerships & Business Development

October 2021



## OKELLO (UGANDA)

Okello has five years of experience in startup mentorship and business management and earned a Bachelor's of Entrepreneurship and Small Business Management from Makerere University in Uganda. While working as a Business Coach with Matunda Hub and OFCED Uganda in eastern and northern parts of the country respectively, he helped set up a modern entrepreneurial model that focuses on creating a network of start ups that act as benchmarking platforms, avenue for pooling resources and a mentorship platform. Emmanuel helped in the rehabilitation of ex child soldiers of the lord resistance army through engaging them in basic entrepreneurial training, facilitating business incubation and monitoring startup growth and development. This in turn provided livelihood support to the ex child soldiers and gave them the ability to support their families. This not only reduced the level of crimes and school drop outs but also helped in empowering girls through basic entrepreneurial education, financial literacy and small business management. Emmanuel has a strong passion for entrepreneurship and using it as a tool to cause change in sub Saharan Africa.



## CHINENYE (NIGERIA)

Chinenye has seven years of experience in project management, business development, partnership/stakeholder management, proposal/grant writing, capacity building, and development research to accelerate inclusive social development interventions. She earned a Master's degree in Public Health from the University of Ibadan and is among 24 fellows who earned a 2018 UN scholarship to study at the United Nations University of Gender Equality Studies Training where she received her Certified Project Management Professional IPMA level D. Within one year of working with Solar Sister Nigeria, as a Business Development Associate, she mentored 30 women entrepreneurs as clean energy advisers, who reached over 5000 users with clean energy products. She has navigated different roles with Solar Sister Nigeria with responsibilities including management of over one million USD donor-funded projects, partnership management, project conceptualization, proposal writing (have raised 300000+ USD in grants), development of action plans, report writing, and team coordination. As a research intern at Future Health Systems, she worked on community development intervention projects from planning to evaluation, development of research proposals, situation analysis, report writing, advocacy. Her volunteer work as a monitor for WHO on IPDs exercises contributed to an increased compliance rate in northern Nigeria. She has a strong interest in women empowerment, leadership development, clean energy access, public health, and gender equality.



## WILLIAM (UNITED KINGDOM)

William has been working with nonprofits since 2014 and studied for a Master's degree in International Relations from Ritsumeikan University in Kyoto while interning at United Nations Volunteers headquarters. His professional interests include deinstitutionalization of children, migration issues, and good governance driven by robust policies. William is the Strategic Partnerships Manager at This Life Cambodia (TLC), a leading community development nonprofit. William's proudest achievement has been leading a successful application for membership of the Australian Council for International Development. He has also diligently maintained a portfolio of partnerships collectively worth USD3,500,000 including organisations such as Save the Children, Oxfam and the International Committee of the Red Cross. He designed and implemented a Salesforce CRM system, and helped develop TLC's 2020-2025 Strategic Plan. He coordinated an organisation-wide policy review, and created internal systems to increase communication efficiency between the Board of Directors, Senior Management and Program Coordinators. Before TLC, William worked in Greece as a Field Coordinator for Refugee4Refugees, a nonprofit organisation responding to the Mediterranean migrant crisis; in India, for Blossom Trust, advancing tuberculosis and HIV/AIDS care; and in Thailand, for the Baan Dek Foundation, facilitating access to essential services for migrant workers. William has also held volunteer positions with organisations working on environmental sustainability, Syrian cultural heritage protection, and the Mediterranean migrant crisis.