

**Atlas Service Corps, Inc.**

Financial Statements  
and Independent Auditors' Report

December 31, 2012 and 2011

**Atlas Service Corps, Inc.**

Financial Statements  
December 31, 2012 and 2011

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## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of  
Atlas Service Corps, Inc.

We have audited the accompanying financial statements of Atlas Service Corps, Inc. ("Atlas Corps"), which comprise the statements of financial position as of December 31, 2012 and 2011, the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Atlas Corps as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

***Other Matter***

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplemental information included on pages 13-14 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Handwritten signature in black ink that reads "Rogers + Company PLLC". The signature is written in a cursive, flowing style.

Vienna, Virginia  
May 14, 2013

**Atlas Service Corps, Inc.**

Statements of Financial Position  
December 31, 2012 and 2011

	<u>2012</u>	<u>2011</u>
<b>Assets</b>		
Cash and cash equivalents	\$ 126,479	\$ 70,149
Accounts receivable	197,467	33,226
Grants receivable, net	98,077	15,000
Prepaid expenses and other assets	56,831	81,718
Property and equipment, net	<u>7,864</u>	<u>8,658</u>
Total assets	<u>\$ 486,718</u>	<u>\$ 208,751</u>
<b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Accounts payable and accrued expenses	\$ 5,934	\$ 16,081
Deferred program revenue	286,277	116,967
Fellowship and housing deposits	<u>-</u>	<u>22,460</u>
Total liabilities	<u>292,211</u>	<u>155,508</u>
<b>Net Assets</b>		
Unrestricted	79,805	38,243
Temporarily restricted	<u>114,702</u>	<u>15,000</u>
Total net assets	<u>194,507</u>	<u>53,243</u>
Total liabilities and net assets	<u>\$ 486,718</u>	<u>\$ 208,751</u>

**Atlas Service Corps, Inc.**

Statement of Activities  
For the Year Ended December 31, 2012

	Unrestricted	Temporarily Restricted	Total
<b>Revenue and Support</b>			
Program revenue	\$ 1,205,795	\$ -	\$ 1,205,795
Grants	-	148,077	148,077
Government grants	46,881	28,500	75,381
Contributions	53,185	-	53,185
In-kind contributions	17,457	-	17,457
Interest income	70	-	70
Other income	21,193	-	21,193
Net assets released from restrictions	76,875	(76,875)	-
	1,421,456	99,702	1,521,158
<b>Expenses and Losses</b>			
Program services:			
General fellowships	1,148,826	-	1,148,826
	1,148,826	-	1,148,826
Supporting services:			
Fundraising	76,484	-	76,484
Management and general	144,683	-	144,683
	221,167	-	221,167
Write-off of accounts receivable	9,901	-	9,901
	1,379,894	-	1,379,894
<b>Change in Net Assets</b>	41,562	99,702	141,264
<b>Net Assets, beginning of year</b>	38,243	15,000	53,243
<b>Net Assets, end of year</b>	\$ 79,805	\$ 114,702	\$ 194,507

See accompanying notes.

**Atlas Service Corps, Inc.**

Statement of Activities  
For the Year Ended December 31, 2011

	Unrestricted	Temporarily Restricted	Total
<b>Revenue and Support</b>			
Program revenue	\$ 923,296	\$ -	\$ 923,296
Grants	59,020	15,000	74,020
Contributions	37,751	-	37,751
In-kind contributions	61,113	-	61,113
Interest income	323	-	323
Other income	367	-	367
Net assets released from restrictions	143,640	(143,640)	-
 Total revenue and support	 1,225,510	 (128,640)	 1,096,870
<b>Expenses and Losses</b>			
Program services:			
General fellowships	1,104,128	-	1,104,128
 Total program services	 1,104,128	 -	 1,104,128
Supporting services:			
Fundraising	62,076	-	62,076
Management and general	79,906	-	79,906
 Total supporting services	 141,982	 -	 141,982
 Write-off of accounts receivable	 128,197	 -	 128,197
 Total expenses and losses	 1,374,307	 -	 1,374,307
 <b>Change in Net Assets</b>	 (148,797)	 (128,640)	 (277,437)
 <b>Net Assets, beginning of year</b>	 187,040	 143,640	 330,680
 <b>Net Assets, end of year</b>	 \$ 38,243	 \$ 15,000	 \$ 53,243

*See accompanying notes.*

**Atlas Service Corps, Inc.**

Statements of Cash Flows  
For the Years Ended December 31, 2012 and 2011

	2012	2011
<b>Cash Flows from Operating Activities</b>		
Change in net assets	\$ 141,264	\$ (277,437)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation	2,153	2,495
Discount on grants receivable	1,923	-
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	(164,241)	88,455
Grants receivable	(85,000)	-
Prepaid expenses and other assets	24,887	(76,268)
Increase (decrease) in:		
Accounts payable and accrued expenses	(10,147)	(9,229)
Deferred program revenue	169,310	113,467
Fellowship and housing deposits	(22,460)	12,360
Net cash provided by (used in) operating activities	57,689	(146,157)
<b>Cash Flows from Investing Activities</b>		
Purchase of equipment	(1,359)	(5,883)
Net cash used in investing activities	(1,359)	(5,883)
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	56,330	(152,040)
<b>Cash and Cash Equivalents, beginning of year</b>	70,149	222,189
<b>Cash and Cash Equivalents, end of year</b>	\$ 126,479	\$ 70,149

*See accompanying notes.*



## Atlas Service Corps, Inc.

Notes to Financial Statements  
December 31, 2012 and 2011

### 1. Nature of Operations

Atlas Service Corps, Inc. (“Atlas Corps”) was incorporated in 2006 in the state of Delaware and was governed by a diverse Board of Directors for the purpose of developing the world’s nonprofit leaders through an overseas fellowship of skilled nonprofit professionals. The stated mission of Atlas Corps is to address critical social issues, develop leaders, strengthen organizations, and promote innovation through an overseas fellowship of skilled nonprofit professionals and an alumni network of world leaders.

Atlas Corps is a multinational service corps and international network of the best nonprofit leaders and organizations and promotes innovation, cooperation, and solutions to address the world’s most intractable challenges. Atlas Corps sends skilled professional, nonprofit leaders overseas for 12–18 months to learn the best practices, to share unique insights, and to return home to create a global network. This signature program brings nonprofit leaders from around the world to volunteer in the U.S. and also sends U.S. nonprofit leaders to Bogota, Colombia. During the year-long fellowship, Atlas Corps Fellows participate in a monthly training and development program. All Fellows have 3–10 years of relevant nonprofit experience and an average age of 29 years.

### 2. Summary of Significant Accounting Policies

#### Basis of Accounting and Presentation

Atlas Corps’s financial statements are prepared on the accrual basis of accounting and are in accordance with generally accepted accounting principles for not-for-profit organizations. Net assets are reported based on the presence or absence of donor-imposed restrictions.

#### Classification of Net Assets

- *Unrestricted net assets* represent funds that are not subject to donor-imposed stipulations and are available for support of Atlas Corps’s operations.
- *Temporarily restricted net assets* represent funds subject to donor-imposed restrictions that are met either by actions of Atlas Corps or the passage of time. Temporarily restricted net assets were \$114,702 and \$15,000 at December 31, 2012 and 2011, respectively.

#### Cash and Cash Equivalents

For the purpose of the statements of cash flows, Atlas Corps considers as cash equivalents all highly liquid investments, which can be converted into known amounts of cash and have a maturity period of three months or less at the time of purchase.

## Atlas Service Corps, Inc.

Notes to Financial Statements  
December 31, 2012 and 2011

### 2. Summary of Significant Accounting Policies (continued)

#### Accounts Receivable

Accounts receivable consists primarily of amounts due from host organizations for the general fellowship program. Atlas Corps's management periodically reviews the status of all accounts receivable balances for collectability. There is no provision for doubtful accounts, based on management's evaluation of the accounts receivable balances at December 31, 2012 and 2011.

#### Property and Equipment

Property and equipment with a cost of greater than \$500 and a projected useful life exceeding one year are capitalized and recorded at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets, which range from three to five years. Expenditures for maintenance and repairs are expensed as incurred.

#### Revenue Recognition

Atlas Corps enters into contracts with host organizations to recruit, train, and place an international fellow with the host organization for a specified period of time. Revenue earned under these contracts is recognized over the life of the contract. No allowance is currently made for uncollected amounts.

Grants and contributions are considered to be available for unrestricted use unless specifically restricted by the donors. Atlas Corps reports grants and contributions as temporarily restricted support if they are received with donor or grantor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Atlas Corps receives grants and contracts with the federal government, as well as a private foundation, in exchange for services. Revenue from grants and contracts is recognized as allowable costs are incurred under the agreements. Revenue recognized on the grants and contracts for which billings have not been presented or received is reflected as grants and contracts receivable in the accompanying statements of financial position.

Revenue from all other sources is recognized when earned.

## Atlas Service Corps, Inc.

Notes to Financial Statements  
December 31, 2012 and 2011

### 2. Summary of Significant Accounting Policies (continued)

#### Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### Fair Value Measurements

Atlas Corps follows Accounting Standards Codification (ASC) 820, *Fair Value Measurements and Disclosures*, for financial assets and liabilities. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Atlas Corps did not carry financial assets valued at fair value at December 31, 2012 and 2011.

#### Subsequent Events

Atlas Corps follows the guidance of FASB ASC 855, *Subsequent Events*, which establishes general standards of accounting for and disclosure of events that occur after the statement of financial position date but before the financial statements are issued. FASB ASC 855 also requires disclosure of the date through which an entity has evaluated subsequent events. In preparing these financial statements, Atlas Corps has evaluated events and transactions for potential recognition or disclosure through May 14, 2013, the date the financial statements were issued.

## Atlas Service Corps, Inc.

Notes to Financial Statements  
December 31, 2012 and 2011

### 3. Concentration of Credit Risk

Financial instruments that potentially subject Atlas Corps to significant concentrations of credit risk consist of cash and cash equivalents. Atlas Corps maintains cash deposit and transaction accounts with a financial institution and these values, from time to time, exceed insurable limits under the Federal Depository Insurance Corporation (FDIC) and Securities Investor Protector Corporation (SIPC). Atlas Corps has not experienced any credit losses on its cash and cash equivalents to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

### 4. Grants and Contributions Receivable

All grants and contributions receivable are deemed to be fully collectible and are reflected at either net realizable value or at net present value based on projected cash flows. Amounts receivable in more than one year initially recorded in fiscal years 2012 and 2011 were discounted at an average annual rate of 4% using a rate that considers market and credit risk. Grants receivable are promised as follows at December 31:

	<u>2012</u>	<u>2011</u>
Due in less than one year	\$ 50,000	\$ 15,000
Due in more than one year	<u>50,000</u>	<u>-</u>
Total	100,000	15,000
Less: discount	<u>(1,923)</u>	<u>-</u>
Total grants receivable, net	<u><u>\$ 98,077</u></u>	<u><u>\$ 15,000</u></u>

### 5. Property and Equipment

Atlas Corps held the following property and equipment at December 31:

	<u>2012</u>	<u>2011</u>
Furniture and equipment	\$ 14,923	\$ 13,564
Accumulated depreciation	<u>(7,059)</u>	<u>(4,906)</u>
Property and equipment, net	<u><u>\$ 7,864</u></u>	<u><u>\$ 8,658</u></u>

Depreciation expense was \$2,153 and \$2,495 for the years ended December 31, 2012 and 2011, respectively.

## Atlas Service Corps, Inc.

Notes to Financial Statements  
December 31, 2012 and 2011

### 6. Lease Commitments

In September 2011, Atlas Corps entered into a two year office space lease agreement expiring on September 30, 2013. In October 2012, Atlas Corps entered into a lease extension, expiring on September 30, 2014, for the office space. The terms of the lease call for fixed monthly payments with a provision for an increase in the base rent for the second and final year of the agreement. Deferred rent, which reflects the accumulated difference between straight line rent and actual rent paid, has not been reflected in the accompanying financial statements due to immateriality. Rent expense under the office lease for the years ended December 31, 2012 and 2011 was \$34,700 and \$28,697, respectively. Future minimum lease payments under the office lease agreement are as follows for the years ending December 31:

2013	\$	47,400
2014		<u>36,900</u>
Future minimum lease payments	\$	<u><u>84,300</u></u>

Atlas Corps maintains several group homes where the Fellows live. The group homes are leased under annual lease agreements that are renewed at various times during the year. The combined annual rent expense for the group homes was \$126,364 and \$77,519, for the years ended December 31, 2012 and 2011, respectively.

### 7. Temporarily Restricted Net Assets

Temporarily restricted net assets were \$114,702 and \$15,000 at December 31, 2012 and 2011, respectively, and were all restricted for the passage of time.

### 8. Related Parties

In late 2008, Atlas Corps established its first overseas office in Bogota, Colombia, creating a separate legal entity, Atlas Service Corps, Inc. (Colombia) (“Atlas Colombia”), which is incorporated under Colombia’s charitable organization laws. Atlas Colombia is independent of Atlas Corps and receives financial support from the Colombian government as well as Colombian nonprofit organizations where Atlas Corps Fellows are placed. Atlas Corps does not maintain the ability to appoint Atlas Colombia Board members and, thus, does not control Atlas Colombia. Atlas Corps’s Chief Executive Officer is the only individual who serves on both Boards. During the years ended December 31, 2012 and 2011, respectively, Atlas Colombia received grants from Atlas Corps in the amounts of \$52,665 and \$4,350.

## **Atlas Service Corps, Inc.**

Notes to Financial Statements  
December 31, 2012 and 2011

### **9. Income Taxes**

Atlas Corps is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements, as there was no unrelated business taxable income. Contributions to Atlas Corps are deductible as provided in IRC Section 170(b)(1)(A)(vi). Management evaluated Atlas Corps's tax positions, and concluded that Atlas Corps's financial statements do not include any uncertain tax positions.

**SUPPLEMENTAL INFORMATION**

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## Atlas Service Corps, Inc.

### Schedule of Functional Expenses For the Year Ended December 31, 2012

	Program Services	Supporting Services		Total Expenses
	General Fellowships	Fundraising	Management and General	
Salaries	\$ 181,072	\$ 55,442	\$ 44,007	\$ 280,521
Payroll taxes	15,602	4,884	4,106	24,592
Fringe benefits	7,363	-	6,579	13,942
Stipends	586,459	-	-	586,459
Fellows' living expenses	154,044	-	-	154,044
Acumen fellows expense	110,178	-	-	110,178
Contract services	4,200	2,688	9,426	16,314
Accounting fees	-	-	30,709	30,709
Advertising	2,530	10,297	505	13,332
Travel and meetings	6,094	460	334	6,888
Training	24,101	2,373	50	26,524
Supplies and equipment	4,167	340	10,842	15,349
Rent	-	-	34,700	34,700
Colombia office	52,665	-	-	52,665
Depreciation	-	-	2,153	2,153
Miscellaneous	351	-	1,272	1,623
<b>Total Expenses</b>	<b>\$ 1,148,826</b>	<b>\$ 76,484</b>	<b>\$ 144,683</b>	<b>\$ 1,369,993</b>
Write-off of accounts receivable				9,901
<b>Total Expenses and Losses</b>				<b>\$ 1,379,894</b>



**Atlas Service Corps, Inc.**

Schedule of Functional Expenses  
For the Year Ended December 31, 2011

	Program Services	Supporting Services		Total Expenses
	General Fellowships	Fundraising	Management and General	
Salaries	\$ 201,987	\$ 46,234	\$ 20,335	\$ 268,556
Payroll taxes	19,570	5,249	2,362	27,181
Fringe benefits	15,915	1,851	833	18,599
Stipends	457,713	-	-	457,713
Fellows' living expenses	247,111	-	-	247,111
Contract services	69,490	495	16,185	86,170
Accounting fees	-	-	33,865	33,865
Advertising	21,858	1,091	-	22,949
Travel	22,761	298	78	23,137
Meetings and training	11,402	-	-	11,402
Supplies and equipment	11,256	1,353	1,276	13,885
Rent	20,715	5,505	2,477	28,697
Colombia office	4,350	-	-	4,350
Depreciation	-	-	2,495	2,495
<b>Total Expenses</b>	<b>\$ 1,104,128</b>	<b>\$ 62,076</b>	<b>\$ 79,906</b>	<b>\$ 1,246,110</b>
Write-off of accounts receivable				128,197
<b>Total Expenses and Losses</b>				<b>\$ 1,374,307</b>